Washington State
Liquor Control Board
3000 Pacific Ave. SE Olympia WA, 98504

January 4, 2010 No. 2010-01

TO: ALL SUPPLIERS

FROM: DEBI BESSER, DIRECTOR OF PURCHASING

SUBJECT: ONE-TIME-ONLY (OTO) SPECIALTY ITEMS FOR THE 2010 SUMMER SPIRIT PROGRAM

It's time to start thinking about summer already! The Board plans to acquire approximately 40 unique spirit items for sale during the Summer Spirit program. These will be One-Time-Only (OTO) acquisitions. We are targeting "spirit" brands which showcase a summer theme such as Father's Day, college graduations, friends and family picnics and BBQ's.

If you have qualifying item that you wish us to consider offering as a 2010 Summer Spirit OTO, please submit the following to WSLCBorders@liq.wa.gov **no later than February 5, 2010**.

1) A digital photo of the product, and
2) The attached control state Standard Quotation and Specification Form, including:
    a. Quantity available or allocated to the State of Washington for each item
    b. FOB: WSLCB Distribution Center, Seattle, Washington.
    c. Multi-bottle gift packs must denote packs per case and bottles per gift pack (example: four/three bottle packs per case).
    d. Pallet quantity, including block and tier quantities.
    e. Outside dimensions of shipping case (length, width, height).
    f. UPC, SCC and Control States Codes for each item offered.
        i. All items submitted must have a unique Control States Code and UPC number.

Please note: VAP (on-packs of listed items) submissions will be accepted via the normal submission process.

The deadline for submissions is February 5, 2010. We plan to issue all Summer Spirit Display OTO orders by March 12, 2010.

Items selected will require delivery at our Seattle, Washington Distribution Center **no later than May 1, 2010**. Orders for this promotion that are received too late for us to make timely distribution to our retail outlets will be returned at supplier's expense.

Thank you for taking the time to submit your products for consideration. We hope to have the best Summer Spirit OTO products yet!

STANDARD QUOTATION AND SPECIFICATION FORM

1. STATE - WASHINGTON
2. DATE SUBMITTED
3. BRAND NAME
4. EFFECTIVE DATE
5. ☐ STATE STOCK PLAN
6. ☐ BAILMENT PLAN
7. ☐ SPECIAL PURCHASE ORDER PLAN
8. TYPE
9. CLASS
10. FORMULA
11. AGE / VINTAGE
12. PROOF / ALCOHOL CT.
13. ☐ DOMESTIC
14. ☐ IMPORTED
15. DISTILLED / PRODUCED BY
16. ADDRESS
17. BOTTLED BY
18. ADDRESS
19. DO YOU HOLD A WA WINE WHOLESALERS LICENSE? ☐ NO ☐ YES
20. SOLD UNDER ANY OTHER LABEL ☐ NO ☐ YES PROOF AGE EXPLAIN
21. SHIPPING POINT
22. F.O.B. POINT **IS W.S.L.C.B.**

23. ☐ AGE / VINTAGE / PROOF CHANGE
24. ☐ SIZE CHANGE
25. ☐ SCC / UPC CHANGE
26. ☐ CASE COST CHANGE
27. ☐ VENDOR CHANGE
28. ☐ NEW ITEM
29. ☐ PALLET / TIER / WEIGHT CHANGE
30. ☐ PACK CHANGE (CASE, UNIT)
31. ☐ OTHER – SPECIFY IN REMARKS (#54)

	OTHER	3 LITER 4 LITER	1.75 L 1.5 L	LITER	750 ML	375 ML 500 ML	200 ML 187 ML	50 ML 100 ML
32. Ounces Per Bottle		101 / 135	59.2 / 50.7	33.8	25.4	12.7 /16.9	6.8 / 6.3	1.7 / 3.4
33. Unit Pack (Change if not Standard)		4	6	12	12	24	48	120 / 60
34. Sleeve Quantity (i.e. 10 Packs / 12 Btls)								REQUIRED
35. Vendor No. UPC								
36. Ship. Cont. Code-SCC (first 8 digits)								
37. Ship. Cont. Code SCC (last 6 digits)								
38. NABCA Control State No.								
39. Pallet / Tier Quantity								
40. Case Weight								
41. Net Cost F.O.B. Ship Point								
42. U.S. Freight								
43. Ocean Freight								
44. Marine Insurance								
45. Other Charges								
46. Add Discount or Insert Net								
47. Total Invoice Cost (Delivered WSLCB)								
48. Case Dimensions (L/W/H)								
49. Unit Dimensions (L/W/H)								
50. Min. Shipping Quantity								
51. Last / Previous Quoted Cost								
52. Date Last / Previous Quote								
53. Case Cost Increase / Decrease								

54. REMARKS

50 ML:
UPC BAR CODE
ON
EACH UNIT
☐ YES ☐ NO

55. TERMS (NET / DISCOUNT)

58. UNIT PACK (SINGLE, SLEEVE PACK, GIFT BOX)

59. UNIT SHAPE (ROUND, SQUARE, FLAT)

60. UNIT MATERIAL (PLASTIC, GLASS, METAL)

56. REPRESENTATIVE FOR THE STATE
NAME

ADDRESS

CITY, STATE, ZIP

PHONE NO. FAX NO.

BOARD USE ONLY

57. WE CERTIFY THAT THE FOREGOING IS CORRECT

SUPPLIER NAME

STATE LIC/PERMIT NO. FED. I.D. NO.

ADDRESS CITY, STATE, ZIP

BY: PHONE. NO.

TITLE FAX NO.

SUPPLIER NUMBER
LIQ 455-40-2/04